



About Nate & Dot Consulting:

Nate & Dot addresses all of your organization's needs when strategically recruiting, marketing and developing professionals. Our Recruiting Practice Group is expert in planning, identifying and procuring the right talent to help you grow your organization or fill specific needs. And our Consulting Practice Group offers customized and actionable business development training and gathers competitive intelligence to meet your planning, marketing and recruiting needs.

About Jennifer Sara Levin:

I started my career as an attorney, closing large transactions for large organizations. While my work directly impacted my clients' bottom line, it never seemed to affect anyone's real life. Certainly, the bottom line is important—very important. I run my own company and spend time and effort working to optimize revenue and maximize profits. But more important than the number at the end of an income statement is the ability to personally manage a career and ultimately influence your own bottom line. To know that you have the tools and the professional opportunities to take control of your own career development and to feel that you can positively affect your own destiny is at least as important as any final figure.

And so I founded Nate & Dot. My mission is to take the anxiety out of the career management process and contribute expertise that will enhance each client's professional experience. My unique method of training and recruiting connects the dots of the career development process at each point along the career continuum. Many of my clients are talented professionals who have risen through the ranks by virtue of their superior technical skill, but are now being asked to do something unfamiliar and perhaps a little unnerving – develop new business. Other clients are seasoned professionals with meaningful books of business who are looking to identify the best platform to advance their careers and enhance their client relationships. Still others are new hires eager to learn the skills that will launch their careers in the right direction.

My interest in the professionals behind the profits is what inspired me to become an expert in career and business development skills. Prior to founding Nate & Dot Consulting, LLC, I practiced law at Sidley Austin LLP, Katten, Muchin Rosenman LLP and Jenner & Block LLP. I was also the Director of Sales and Marketing for JamiBlonde, a fashion design company and served as a board member and General Counsel of Imerman Angels, a one-on-one cancer support charity. I hold a Bachelor of Arts in Political Science and Art History from Emory University and a Juris Doctor Degree from Northwestern University School of Law. I am licensed to practice law in Illinois.