



Sara Holtz *helps successful women lawyers become successful rainmakers.* Holtz moved from a very successful in-house legal career to business development coaching for lawyers in 1995. Since then, Holtz has worked with hundreds of lawyers from the nation's leading law firms to help them grow their practices.

Prior to founding ClientFocus in 1995, Holtz practiced law in-house, serving as Vice President and General Counsel of Nestle Beverage Company, and Division Counsel for the Clorox Company. She was the first woman chairman of the Association of Corporate Counsel, the nation's leading professional organization for in-house counsel.

She is the author of [Bringin' in the Rain: A Woman Lawyer's Guide to Business Development](#). She has been featured in articles in the *American Lawyer*, *ABA Journal*, the *Los Angeles* and *San Francisco Daily Journals*, *California Lawyer*, and other publications. Her articles have appeared in the *American Lawyer*, *Law Practice*, *House Counsel*, and many other publications. Her presentations have included numerous ABA presentations, as well as presentations for the National Association of Women Lawyers, the Legal Marketing Association, California Women Lawyers, Texas Women Lawyers, Harvard Law School, Hastings Law School Leadership Academy for Women and the State Bar of New York.

The State Bar of California honored her for "outstanding leadership of the in-house community." She was named as one of "20 People to Watch" by *Sacramento Magazine* for her work with the Women Rainmakers Roundtable.

Holtz graduated magna cum laude from Yale College and cum laude from Harvard Law School.

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